



Pilot Approval Pack

For sponsor, delivery, finance, procurement, and security review

Pilot objective (4-6 weeks)

- Early margin-risk visibility across 2-3 active engagements.
- Weekly invoice readiness without manual status stitching.
- Go/no-go decision based on KPI, not intuition.

Pilot KPI

- Time-to-value \leq 14 days
- Scope-change formalization \geq 80%
- Weekly invoice-readiness prep \leq 30 minutes
- Explicit go/no-go thresholds agreed upfront

Roles and data scope

- Sponsor, delivery lead, finance owner
- One-way tracker read or export import
- No ERP/accounting replacement
- Minimum viable data scope for pilot

Contacts and next step

Email: sales@marginlayer.app

Website: <https://marginlayer.app>

Book a 20-minute demo and align a pilot window for 2-3 engagements.



QR: demo page